

STRIKING AN IDEAL BALANCE BETWEEN FULL-TIME AND CONTINGENT PROFESSIONALS CAN HELP INCREASE PROFITABILITY WHILE MAINTAINING CLIENT SERVICES OF THE HIGHEST QUALITY.

CASE STUDY

PLACE: **CHICAGO, ILLINOIS**

ASSIGNMENT: **WORKLOAD MANAGEMENT FOR A SMALL FIRM FACING LARGE DEMANDS**

THE PARTNERS OF A SMALL BUT HIGHLY REGARDED CHICAGO LAW FIRM FOUND THAT THEIR SIZE HELPED THEM FORM CLOSER RELATIONSHIPS WITH THEIR CLIENTS. BUT THE HEAVY NATIONAL LITIGATION NEEDS OF THEIR CLIENTS OFTEN DEMANDED MORE RESOURCES THAN THE FIRM WAS ABLE TO MUSTER FROM WITHIN ITS OWN RANKS. OFTEN, THEY HAD TO RESPOND AT A MOMENT'S NOTICE. WITH SPECIAL COUNSEL, THE FIRM WAS ABLE TO CREATE A "VIRTUAL LAW FIRM" THAT COULD QUICKLY EXPAND TO COVER SPECIAL PROJECTS AND MATTERS. THIS HAS ENABLED THEM TO PROVIDE THEIR CLIENTS WITH THE ATTENTION AND LOWER COST OF A SMALL FIRM WHILE OFFERING THE DEPTH AND FLEXIBILITY OF A LARGE FIRM.

SERVICE SUMMARY

Our temporary, temp-to-hire and direct hire services allow our clients to reduce costs without sacrificing quality or timeliness. Our workforce solutions can optimize the mix of contingent and full-time personnel in law firms and corporate legal departments whether large or small. Special Counsel's seasoned staffing consultants use proprietary, Web-based tools to acquire and continuously refresh our pool of highly talented legal professionals. From coders to law clerks, from secretaries to paralegals, from junior attorneys to partner-level veterans, we can provide the ideal professionals to meet your needs today and for the future.

- Direct hire of attorneys, paralegals, secretaries, and support staff
- Temp-to-hire
- Temporary personnel

