

M&A support and eDiscovery project management following a major acquisition.

Summary

Client industry: Entertainment

Business challenge: Immediate need for contract support following a merger; difficulty recruiting quality personnel on a contract basis.

Highlights/outcomes: Impressed with the caliber of our contract paralegals, this client also entrusted our team to oversee a managed review that was hosted by a competitor.



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Opportunity

Faced with numerous legal matters resulting from a recent complicated merger, Special Counsel’s client, a major broadcasting company, had an immediate need for additional paralegal and attorney support.

Business Challenges

- Overlapping and contingent internal projects with our client’s newly-acquired entity, as well as the impending closure of several newly acquired divisions, meant that no permanent hires would be allowable for the foreseeable future.
- Due to market demand, most available, highly qualified paralegals were interested only in permanent positions. Our client was experiencing difficulty finding reliable contract legal support staff.

- Additionally, the client’s litigation needs necessitated that large volumes of antiquated legal documents be reviewed by attorneys in hard-copy format, rather than in a digital review platform.

Engagement / our solution

The Special Counsel account team worked diligently to source exceptional paralegals that had relevant experience and had been successfully placed on previous contract assignments. Once on the job, our consultants performed exceptionally well, which bolstered our client’s faith in the talent and caliber of Special Counsel’s candidate pool.

In addition to legal support staff, the Special Counsel team sourced contract attorneys who were willing to make onsite visits for an extensive

hard-copy document review in an industry dominated by digital protocols.

Based on our talent search and document review performance, our client trusted Special Counsel's project managers to oversee a managed document review hosted by a rival staffing company. Our experienced PMs employed best practices and offered critical solutions, successfully managing the project and exceeding our client's expectations.

Outcomes / highlights

To the sincere satisfaction and gratitude of hiring managers, Special Counsel provided the client with solutions that added tremendous value to their ongoing projects.

Managers noted that they experienced a significant decrease in behavioral problems, unprofessional conduct and unsatisfactory performance among their staffed contract personnel. Client management was even able to relax strict regulations previously imposed to curb the problems the organization had experienced with former temporary employees.

The broadcasting company reported that the 10 paralegals and attorneys who were placed for them by Special Counsel in 2015 were their best hires to date.

